



OUR WORLD

*How Major Son and Phipps put the
community in and around Richmond first*



**ANDREW BARNETT
PROPRIETOR**

Having worked in Richmond as an estate agent with Major Son and Phipps since 1992 I know the importance of offering a personal and bespoke service which, over the years, has resulted in an ever growing fan base of clients. In 2014 we decided to expand the business and appoint Richard Winckley as a sales partner and increase our investment in marketing. The results have been remarkable, with expanding sales and high praise from buyers and sellers in customer reviews. We're the only owner managed estate agents in Richmond Town Centre, meaning more enthusiasm, more experience and more passion for your property.

020 8940 2233

abarnett@majorsonhipps.com



**RICHARD WINCKLEY
SALES PARTNER**

When Andrew invited me to head up the sales department in 2014 I accepted immediately – I love working in Richmond, with its beautiful town centre, idyllic setting and pretty roads. Richmond really does have everything and in the time I've worked here I've got to know a lot of wonderful people. I first became an estate agent in 1989 subsequently working in and around the Richmond area – most recently for a large independent agent in Richmond itself – so I know the area very well. I take a lot of pride in my job and our company – I care very much that we deliver on all our promises of excellent service and to maximise each property's full potential.

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**KELLY GILLUM
BRANCH MANAGER**

I started with Major Son and Phipps in 2009 as a part time viewing assistant – since then I haven't looked back, subsequently working full-time and last year being promoted to office manager. I really enjoy working at Major Son and Phipps, meeting new people and showing properties, and there is a great atmosphere in the office. It's great to work for a company that cares so much about getting things right, but also tries to do its bit to help local schools and families. At the moment we are currently giving £250 each time we sell a property to a school of the seller's choice – as far as I know we are the only estate agents in Surrey to do this.

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**ROSSI RAYAT
CONSULTANT**

I adore Richmond and having grown up here it's a place where I have lots of friends and family, so apart from being a beautiful place to work, it also feels like the natural choice for me. As a consultant I find a big part of my job is actually just listening to buyers and tenants and having a good understanding of their requirements – only then is it possible to match them to the perfect property. I really enjoy what I do, the day is very busy and varied – registering applicants, booking viewings, meeting new people at properties, showing them around and keeping all the clients up to date with how things are going. It's a great feeling when a deal is done and a happy client is on their way!

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**Albany Passage,
Richmond – SOLD**
A two bedroom semi-detached Victorian Cottage in the highly sought after 'Alberts' area of Richmond Hill within 1/4 mile of Richmond train/tube station.



**Richmond Hill,
Richmond – LET**
Stunning two double bedroom split level conversion flat in prime location on Richmond Hill, recently refurbished within 1/4 mile of town centre.



**Riverdale Road,
East Twickenham – LET**
An exceptionally spacious two double bedroom newly refurbished top floor flat in this attractive and residential tree-lined road.



**Church Road,
Richmond – SOLD**
A bright one bedroom second floor conversion flat set within this attractive Victorian Villa approx. 1/2 mile to Richmond train/tube station.